



Request for Proposal

Multi-Function Printer/Copier Equipment Lease RFP #: 20181114PC

Gdp Technologies (A Xerox Company)
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Table of Contents

- A. **Respondent Information** Include the company name, contact representative name, business address in full, telephone number, and email address
- B. Questionnaire Include responses to the questions asked in Section 5.
- C. **Contract** Include a sample contract/agreement containing the terms and conditions used by your company for maintenance services. Prior to contract award the City of Hapeville's City Attorney will review the final contract from the selected vendor.
- D. **References** Include at least three (3) companies or organizations within the State of Georgia that have recently purchased similar equipment from your company. Please include company name, company address, contact name, and contact phone number in your response.
- E. **Exceptions** Include commentary on any exceptions to the specifications that you are making in the response. For example, indicate services not covered, equipment or parts not maintained, response time variations, or other information appropriate for this section.
- F. **Pricing Sheets** Complete the summary pricing sheets in Section 6 and include the completed pricing in this section. Price the unit to meet the required specifications. Price is not the sole factor in the decision.
- G. **Option Pricing Sheets** Include pricing and any relevant brochures or explanations of options not requested. Do not assume that City personnel are knowledgeable of the equipment or available options.
- H. **Respondent Signature** the appropriate organization representative must sign the proposal response.



SECTION 4. Copier/Printer Equipment Features

4.1 Multi-Function Copier/Printer/Scanner specifications and features

4.1.3 Requirements

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Requirements	Feature
Copier must be new and unused	YES
Multi-Function Requirements	Copy, Network Printing, and Scan YES
User Interface	Easy to use interface and navigation YES
Energy Star Compliant	YEŚ
Message Display & Help Key	YES
Control Panel/Display	Color and Tilting YES
Power	120V, 20A YES
Desktop Operating System Support	Windows 7 – Windows 10 Pro YES
Faxing	Faxing capabilities YES
Network and Security:	
Common Criteria Certification	YES
Network Interface	1000 Base-T / RJ-45 / Ethernet YES
LAN Print and Scan	YES
SNMPv3	YES
Secure Sockets Layer (SSL)	YES
Secure Printing Capability	YES
I.P. Address Filtering	YES
Hard-Drive Overwrite Security Kit	YES

F--4....



4.2 Software Features for all copiers

All equipment shall be "user friendly" with an uncomplicated display.

YES - 7" and 10.1" diagonal color "Tablet" Displays, App based "swipeable" technology.

Displays should be customizable

YES. Add or remove any App and customized "One Touch" Applications.

Keyboards should be included in the proposed equipment for added scanning functionality.

Xerox employs a User Friendly Tablet Keyboard on the 7" and 10.1" Tablet Displays. Virtually every user has a device, mobile phone or tablet, that they currently use, Tablet Keyboard is an easy, user friendly interface.

Equipment should integrate with Active Directory

YES

Equipment shall have the ability to scan, email (SMTP) and create a multiple page .tiff file minimum resolution of 300 dpi.

YES

Equipment should be able to scan into multiple file type, including: PDF, TIFF, Encrypted PDF, Searchable PDF, Word and Excel.

YES - To Word and Excel with available document conversion app.

End users should be able to easily name the file at the point of scan.

YES

End users should be able to browse network folders and print back at the MFP control Panel.

YES

Capability to add Metadata to scanned documents

YES with available app

Equipment should have the capability to accept print job via e-mail without having to load drivers or access the organization secured WIFI.

YES

Equipment should have the capability to route faxes to a general e-mail address instead of printing out every time

YES

Capability of usage reporting for cost recovery or billing

YES Xerox Standard Accounting

Equipment should be able to send confidential jobs to a password protected folder **YES**

Equipment should be able to be monitored remotely by the IT department

YES



A Xerox Company

Equipment should allow for CENTRALIZED user cost accounting via either code entry or proximity card recognition (provide # users)

Gdp partner PaperCut Software

Equipment should allow for jobs to be printed to queue and held centrally for release at any device

Gdp partner PaperCut Software

4.3 Service and Supplies Agreement

4.3.1 Respondents are asked to fully describe their service support for the proposed equipment based upon a lease agreement.

Please see Gdp Technologies Brochure - "Why Gdp"

Respondent must provide on-site support during regular business hours for any hardware and software failure as part of the purchase agreement

4.3.2 The vendor performing maintenance is required to be onsite within two to four business hours of a maintenance request. Please explain your capability to meet this and after hour requirements.

Please see 5.2.3

4.3.3 The contract for the service agreement must be a guaranteed contract for the term of the lease agreement with no price increases, including those for monthly copy usage fees, for the contract term.

Yes per Georgia Statewide Contract #SPD0000137-004

4.3.4 The vendor will quote a guaranteed price per sheet for color copies and a guarantee price per sheet for black and white copies for the term of the agreement.

Yes per Georgia Statewide Contract #SPD0000137-004

4.3.5 The contract will not include a required minimum number of monthly copies made by the City for either color or black and white copies.

YES per Georgia Statewide Contract #SPD0000137-004

4.3.6 Standard support should include software upgrade revisions as they become available.

YES per Georgia Statewide Contract #SPD0000137-004

4.3.7 Respondent should indicate if a toll-free telephone number and/or web site for placing service calls and ordering supplies are available.

YES - each device will have the toll-free displayed on ID Sticker.

Website https://www.gdptechnologies.com/customer-care/service/

4.3.8 Respondent should describe the consumable supplies (such as toner, staples, etc.) that are included within a service and supplies agreement.

Included in the service and supplies agreement - Toner, developer, all parts and labor excluding paper and staples.

The procedure options for ordering supplies should be explained in the response.

Gdp Technologies employs a network utility when placed on the City's network, will read toner volumes and auto-replenish as needed. Non-networked devices end users will call the toll-free phone on ID on device.



4.4 Training

4.4.1 The City will likely have several groups of employees interested in receiving operational training on the proposed equipment. Please describe your standard training services for employee operational training in terms of class size, number of classes offered, time duration, etc.

Please see below 4.4.3

4.4.2 Please describe the administrative training available for the person or persons that would oversee printing operations, clear paper jams, replace toner, and report equipment problems to your organization.

Please see below 4.4.3

4.4.3 Please describe any other recommended training that should be considered by the City for properly operating and maintaining the proposed equipment and software.

GDP Technologies provides on-site training either in a classroom/conference room setting, at the device(s), or a combination of both. We hold training sessions for class sizes of one to as many as can fit in the designated space. In the past, we've held training for as many as 75 users at one time. Individual training sessions typically last no more than one hour; however, there is no specific time limit. In addition, we do not limit the number of sessions provided and can return when new hires need assistance or if a refresher course is requested. The typical training sessions involves:

- Information gathering session to make sure users' requested topics of interest are covered
- 2. Overview of capabilities and functionality
- 3. Environment specific highlighted functionality
- 4. Tips and tricks, i.e., How to avoid that service call
- 5. Maintenance and service, consumable replacement, how to get help when you need it
- 6. Q&A

4.5 Trial Period

4.5.1 If your proposed copier unit is chosen, the City would like to have at least a 15-day testing period to determine acceptability of equipment and features before entering in to final agreement. If accepted, a purchase order will be emailed to the vendor.

Gdp Technologies would provide one device per category – Black and White and Color – for testing period. The interface for all Xerox devices are virtually identical, end users will be able to move from one model, regardless of category, to another and operate with ease.

4.6 Other Requirements

4.6.1 Upon completion of lease the vendor is required to ensure the city's data on the copiers has been wiped clean from memory/hard drive, pick up and remove the equipment with no ship back charges incurred by the City of Hapeville.

YES, Xerox equipment only.

4.6.2 The vendor is required to notify the City of Hapeville's Information Technology Co-Director by certified letter ninety (90) days before the expiration of the lease agreement.

YES



4.6.3 Evergreen Clauses that automatically renew the lease agreement for another year or more are not to be included.

Evergreen Clauses not included on Xerox contract per Georgia Statewide Contract #SPD0000137-004

4.6.4 All delivery, installation, training, and documentation fees must be included in the pricing of your proposal.

YES

4.6.5 No waxed-based toner copiers are acceptable

N/A

- 4.6.6 How is the confidential data sent to the hard drive and RAM of the system handled?

 Xerox® devices have always been secure, McAfee offers an additional layer of intrusion security for those customers that require that added level of security. All VersaLink and AltaLink devices are protected with features such as hard disk 256-bit encryption, disk overwrite, card reader authentication, user access controls, user permissions, and digital signage. Both product families conform with industry standards and certifications like FIPS 140-2 and Common Criteria Certification.
- 4.6.7 How is scanning possible confidential information handled? See Xerox Security Guide in attachments.

Section 5. Questionnaire 5.1 Qualifications

5.1.1 Describe the history of your company as it relates to multifunction sales, support, and services. Brochures, websites, and other attachments are welcome to describe the organization.

Please see attached Gdp Technologies Brochure for all information

5.1.2 What is the location of your corporate headquarters?

Gdp Technologies 4350 River Green Parkway Duluth, GA 30096

Do you have regional offices in the Atlanta/Hapeville area?

Above

From which office would you service the equipment?

The Dispatch Center (calls received, troubleshoot, assignment) in Duluth office Service Technicians are dispatched from their homes daily.



A Xerox Company

5.1.3 Why is your organization best qualified to provide printer/copier equipment and maintenance service for the City of Hapeville?

Gdp Technologies has a 40 year track record of customer service please see Gdp Technologies Brochure

Xerox Corporate Service Training Center for the S.E. United States is in our Duluth office. Our Service Trainer is the Certified Xerox Service Trainer for the S.E. United States.

Gdp Technologies maintains \$1,000,000.00 + in equipment, parts and supplies inventory in Duluth Corporate Warehouse

Each Technician maintains a \$10,000.00 part inventory in vehicle at all times Please see attached Gdp Technologies Brochures for further information.

5.1.4 What are the qualifications of your service technicians that enable them to service the proposed equipment?

All Gdp Technicians are Xerox Certified in our Duluth Xerox Corporate Training Center to service the proposed equipment.

In order for any technician in the Southeastern United States to be Xerox Certified, they must attend classes in our facility, and be trained by our on-site Xerox Trainer.

5.1.5 How many service technicians in the Hapeville area would you have or potentially have available for printer/copier maintenance?

2 Technician's cover the Hapeville area and a total of 4 covering the south of I-20 territory.

5.2 Service Response

5.2.1 Describe the procedure and options for placing and tracking a service call with your company.

Service calls are placed by 1) Call the Gdp Dispatch Center, number on the ID Tag on the device 2) via website https://www.gdptechnologies.com/customer-care/service/.

5.2.2 Will you outsource any of the work? **No on equipment maintenance**

If so, please describe under what conditions outsourcing would occur.

3rd party software for the Centralized print tracking and server print jobs, the software company will team with Gdp Technologies to provide the support.

5.2.3 Please describe your service response times for MAJOR corrective maintenance (where the printer/copier is unusable) and MINOR corrective maintenance (where some functionality may be unavailable) this includes the copiers in the areas for police, 911, and the jail that are critical 24 -7-365.

Major corrective calls (Equipment is down) are prioritized by the Technician and they're Field Service Manager to be the next call completed and the other calls are rerouted. Minor corrective calls are handled using the standard 4 hour service level agreement and geographical call routing. GDP offers after hour emergency service for clients at \$250.00 per hour. GDP's normal business hours are 8 to 5 Monday through Friday.

5.3 Non-covered Services

5.3.1 Please clearly state which services would not be considered covered services as part of the proposed equipment and software installation and service/supply maintenance plan.

Gdp Technologies covers all the break/fix service and supplies excluding paper and staples



5.3.2 Please state your onsite billable hourly service rates for non-covered services.

Please see 5.2.3

5.4 Test period

5.4.1 The City would like to have a least a 15-day test period to fully examine the equipment and features before issuing a purchase order or entering in to a final lease agreement. Please state your terms and conditions for such a test period.

Gdp Technologies would provide one device per category – Black and White and Color – for testing period. The interface for all Xerox devices are virtually identical, end users will be able to move from one model, regardless of category, to another and operate with ease.

5.4.2 Would there be any additional costs associated with a test period?

NO

5.4.3 What would the course of action or options be if the City finds during the test period that the installed equipment and features does not meet expectations?

Gdp Technologies would pick up the equipment

5.5 Payment Methods Accepted

5.5.1 Please state the payment methods that are acceptable: ACH, VISA, and Check.

Above acceptable

Vendor, and Lease Company if separate, will be required to complete Vendor information and W-9 forms for payment setup with Finance.

Agreed, will be provided



Exceptions to Multi-Function Printer/Copier Equipment Lease RFP # 20181114PC

Xerox does not have an external keyboard.



Easy Translator App

Section 6. Color Multi-function Copier Pricing Sheets

Color Multifunction Copier Pricing Sheets Georgia Statewide Contract #SPD0000137-004 Description Cost **Multi-Function Copier** Monthly Lease (48-60 months) 48 Months **60 Months Multi-Function Unit** Mfg: XEROX \$ **PER SPECIFICATIONS** \$ **Model: AltaLink C8055** 140.75 118.15 **Replaces Sharp MX5141 Installation Charge** Included **Training Charge** Included **Other Charges** N/A (Describe) **Less Discounts** N/A **Sub-Total** \$ 140.75 \$ 118.15 **MAINTENANCE & SUPPLIES** \$ \$ **Copy Costs** Color (per page) 0.039 0.039 \$ \$ Black & White (per page) 0.004 0.004 Other Costs (if any) SEE ATTACHED **PaperCut Centralizing** Software **ADD PROXIMITY** 8.78 \$ **CARD READER** 7.85 **Option Pricing** \$ **3 Hole Punch** \$ 4.22 3.54

FREE

FREE

Service Fee Schedule Attached



Xerox® AltaLink C8055 Multifunction Printer

- 55 ppm Black-and-White and Color
- Copy/print/scan/fax
- 130 Sheet Single Pass Document Handler
- Minimum 250GB HDD/Intel Atom Quad Core 1.91GHz/8 GB System Memory
- Up to 1200 x 1200 enhanced image quality
- Large Capacity Tray
- Scan to Network, Scan to Print-from USB, Searchable PDF
- Automatic two-sided printing/copying
- TRAINING INCLUDED FOR LIFE OF CONTRACT
- Data Security, MacAfee Embedded Security
- Standard Accounting
- Finisher/Collating
- Wireless, NFC "Tap to Print", Apple AirPrint, Google Cloud Print Ready





Color Multifunction Copier Pricing Sheets Georgia Statewide Contract #SPD0000137-004

Georgia	a Statewide Contract #S	וטטעקפ	00137-0	04		
Description	Comments	Cost				
Multi-Function Copier	Monthly Lease (48-60 months)	48 Months		60 Months		
Multi-Function Unit	Mfg: XEROX					
PER SPECIFICATIONS	Model: AltaLink C8035H	\$	135.32	\$	113.58	
	Replaces Sharp MX3640					
Installation Charge	Included					
Training Charge	Included					
Other Charges (Describe)	N/A					
Less Discounts	N/A					
Sub-Total		\$	135.32	\$	113.58	
MAINTENANCE &						
SUPPLIES						
0011 = 120						
Copy Costs	Color (per page)	\$	0.039	\$	0.039	
	Black & White (per page)	\$	0.004	\$	0.004	
Other Costs (if any)	PaperCut Centralizing	SEE ATTACHED				
	Software		-			
ADD PROXIMITY CARD						
READER		\$	8.78	\$	7.85	
	Option Pricing					
3 Hole Punch		\$	4.22	\$	3.54	
Easy Translator App	Service Fee Schedule Attached	FREE		FREE		



Xerox® AltaLink C8035 Multifunction Printer

- 35 ppm Black-and-White and Color
- Copy/print/scan/fax
- 130 Sheet Single Pass Document Handler
- Minimum 250GB HDD/Intel Atom Quad Core 1.91GHz/8 GB System Memory
- Up to 1200 x 1200 enhanced image quality
- Large Capacity Tray
- Scan to Network, Scan to Print-from USB, Searchable PDF
- Automatic two-sided printing/copying
- TRAINING INCLUDED FOR LIFE OF CONTRACT
- Data Security, MacAfee Embedded Security
- Standard Accounting
- Finisher/Collating
- Wireless, NFC "Tap to Print", Apple AirPrint, Google Cloud Print Ready





Color Multifunction Copier Pricing Sheets Georgia Statewide Contract #SPD0000137-004 Cost

Georgia	Statewide Contract #	SPDUUL	012/-0	U4	
Description	Comments		Co	ost	
Multi-Function Copier	Monthly Lease (48-60 months)	48 Months		60 Months	
Multi-Function Unit	Mfg: XEROX				
PER SPECIFICATIONS	Model: VersaLink C7030S	\$	116.38	\$	98.32
	Replace Sharp MX3140				
Installation Charge	Included				
Training Charge	Included				
Other Charges (Describe)	N/A				
Less Discounts	N/A				
Sub-Total		\$	116.38	\$	98.32
MAINTENANCE & SUPPLIES					
Copy Costs	Color (per page)	\$	0.0477	\$	0.0477
	Black & White (per page)	\$	0.008	\$	0.008
Other Costs (if any)	PaperCut Centralizing	SEE ATTACHED			
ADD PROXIMITY CARD READER	Software	\$	8.78	\$	7.85
	Option Pricing	1		_	
3 Hole Punch	Comitos Fos Celes dula	\$	4.22	\$	3.54
Easy Translator App	Service Fee Schedule Attached	FREE		FREE	



Xerox® VersaLink C7035H Multifunction Printer

- 35 ppm Black-and-White and Color
- Copy/print/scan/fax
- Finisher/Collating
- 110 Duplex Automatic Document Feeder
- Up to 1200 x 1200 enhanced image quality
- Scan to Network, Scan to Print-from USB, Searchable PDF
- Automatic two-sided printing/copying
- TRAINING INCLUDED FOR LIFE OF CONTRACT
- Security Kit Image Overwrite and Encryption
- Wireless, NFC "Tap to Print", Apple AirPrint, Google Cloud Print Ready





Color Multifunction Copier Pricing Sheets Georgia Statewide Contract #SPD0000137-004

Georgi	a Statewide Contract #3	PDUUL	10T2\-0	U 4		
Description	Comments	Cost				
Multi-Function Copier	Monthly Lease (48-60 months)	48 Months		8 Months 60 Month		
Multi-Function Unit	Mfg: XEROX					
PER SPECIFICATIONS	Model: VersaLink C605X	\$	111.13	\$	93.45	
	Replace Sharp C312					
Installation Charge	Included					
Training Charge	Included					
Other Charges						
(Describe)	N/A					
Less Discounts	N/A					
Sub-Total		\$	111.13	\$	93.45	
_						
MAINTENANCE &						
SUPPLIES						
Comu Costo	Color (nor nogo)	\$	0.089	۲	0.089	
Copy Costs	Color (per page) Black & White (per page)	\$		\$		
	black & writte (per page)))	0.0127	٦	0.0127	
Other Costs (if any)	PaperCut Centralizing	SEE AT	TACHED			
Other Costs (II ally)	Software	SEE ATTACHED				
ADD PROXIMITY CARD	Software					
READER		\$	8.78	\$	7.85	
		7	3	7		
	Option Pricing					
3 Hole Punch		N/A		N/A		
Easy Translator App	Service Fee Schedule Attached	FREE		FREE		
,		l				



Xerox® VersaLink C605X Multifunction Printer

- Up to 55 ppm black-and-white
- Copy/print/scan/fax
- Finisher/Collating
- 100 Sheet Single Pass Document Handler
- PostScript
- 250 GB HDD, 1200 x 2400 dpi
- NFC "Tap to Print" Mobile Printing
- Automatic two-sided printing/copying
- Industry-leading network security features





Color Multifunction Copier Pricing Sheets
Georgia Statewide Contract #SPD0000137-004

Georgia Statewide Contract #SPD0000137-004						
Description	Comments	Cost				
Multi-Function Copier	Monthly Lease (48-60 months)	48 Mon	iths	60 Months		
Multi-Function Unit	Mfg: XEROX					
PER SPECIFICATIONS	Model: VersaLink C400	\$	17.51	\$	14.69	
	Replaces Kyocera FSC5250					
Installation Charge	Included					
Training Charge	Included					
Other Charges						
(Describe)	N/A					
Less Discounts	N/A					
Less Discounts	N/A					
Sub-Total		\$	17.51	\$	14.69	
MAINTENANCE &						
SUPPLIES						
Copy Costs	Color (per page)	\$	0.099	\$	0.099	
	Black & White (per page)	\$	0.0179	\$	0.0179	
Other Costs (if any)		SEE ATTACHED				
ADD DOOMNAITY CADD	PaperCut Centralizing Software					
ADD PROXIMITY CARD READER		\$	8.78	\$	7.85	
NEADER		ب	0.70	٠	7.03	
	Option Pricing					
3 Hole Punch	- Faranii - Fara	N/A		N/A		
Easy Translator App	Service Fee Schedule Attached	FREE		FREE		
,		1		1		



Xerox® VersaLink C400 Single-function Color Printer

- C400 36 ppm black-and-white; 36 Color
- 1 x 550 Sheet Paper Trays, 150 Sheet Multi-Purpose Tray
- Automatic two-sided printing
- Apple AirPrint, Google Cloud Print Ready
- Training for life of Service Contract





Section 6. Black and White Multi-function Copier Pricing Sheets

Comments		Co	st	
Monthly Lease (48-60 months)	48 Months		Months 60 Mont	
Mfg: XEROX				
Model: VersaLink B615	\$	101.24	\$	85.00
Replaces Sharp B402SC				
Included				
Included				
N/A				
N/A				
	\$	101.24	\$	85.00
Color (per page)	N/A		N/A	
Black & White (per page)	\$	0.0099	\$	0.0099
PaperCut Centralizing Software	SEE ATTACHED			
	\$	8.78	\$	7.85
Ontion Pricing				
Option Friding	N/A		N/A	
Service Fee Schedule Attached	FREE		FREE	
	Monthly Lease (48-60 months) Mfg: XEROX Model: VersaLink B615 Replaces Sharp B402SC Included Included N/A N/A Color (per page) Black & White (per page) PaperCut Centralizing Software Option Pricing	Monthly Lease (48-60 months) Mfg: XEROX Model: VersaLink B615 Replaces Sharp B402SC Included Included N/A N/A Color (per page) Black & White (per page) PaperCut Centralizing Software \$ Option Pricing N/A	Monthly Lease (48-60 months) Mfg: XEROX Model: VersaLink B615 \$ 101.24 Replaces Sharp B402SC Included Included N/A N/A Color (per page) N/A Black & White (per page) \$ 0.0099 PaperCut Centralizing Software \$ 8.78 Option Pricing N/A	Monthly Lease (48-60 months) 48 Months 60 Months Mfg: XEROX



Xerox® VersaLink B615X Multifunction Printer

- Up to 65 ppm black-and-white
- Copy/print/scan/fax
- Finisher/Collating
- 100 Sheet Single Pass Document Handler
- Scan to Network, Scan to Desktop
- PostScript
- 250 GB HDD, 1200 x 2400 dpi
- NFC "Tap to Print" Mobile Printing
- Automatic two-sided printing/copying
- Industry-leading network security features
- FAX UTILITY PC FAXING AND INBOUND FAX ROUTING





Black and \	White Multifunction	Copier	Pricing S	heets	
Description	Comments		Co		
Multi-Function Copier	Monthly Lease (48-60 months)	48 Mon	ths	60 Moi	nths
Multi-Function Unit	Mfg: XEROX				
PER SPECIFICATIONS	Model: VersaLink B7035S	\$	109.66	\$	92.05
	Replaces Sharp MX363	·		<u> </u>	
Installation Charge	Included				
Training Charge	Included				
Other Charges (Describe)	N/A				
Less Discounts	N/A				
Sub-Total		\$	109.66	\$	92.05
MAINTENANCE & SUPPLIES					
Copy Costs	Color (per page)	N/A		N/A	
	Black & White (per page)	\$	0.0065	\$	0.0065
Other Costs (if any)	PaperCut Centralizing Software	SEE AT	TACHED		
ADD PROXIMITY CARD READER		\$	8.78	\$	7.85
	Option Pricing				
3 Hole Punch	,	\$	4.22	\$	3.54
Easy Translator App	Service Fee Schedule Attached	FREE		FREE	



Xerox® VersaLink B7035 Multifunction Printer

- 35 ppm black-and-white
- Copy/print/scan/fax
- 110 Sheet Single Pass Color Document Handler
- 1200 x 1200 enhanced image quality, PostScript
- 320Gb HDD/1.05 GHz Dual-core/2 GB System Memory
- Encrypted Hard Disk (AES 256-bit, FIPS 140-2, Validated) and Image Overwrite
- Secure Print, Secure Fax, Secure Scan, Secure Email
- Scan to Network, Scan to Desktop, Scan to Email (includes OCR)
- Wireless, NFC "Tap to Print", Apple AirPrint, Google Cloud Print Ready FAX UTILITY
- Finisher/Collating
- TRAINING INCLUDED FOR LIFE OF CONTRACT





Black and	White Multifunction Co	pier P	ricing SI	heets	
Description	Comments		Co	st	
Multi-Function Copier	Monthly Lease (48-60 months)	48 Mon	ths	60 Mor	nths
Multi-Function Unit	Mfg: XEROX				
PER SPECIFICATIONS	Model: VersaLink B615X	\$	101.24	\$	85.00
	Replaces Sharp B402				
Installation Charge	Included				
Training Charge	Included				
Other Charges (Describe)	N/A				
Less Discounts	N/A				
Sub-Total		\$	101.24	\$	85.00
MAINTENANCE & SUPPLIES					
Copy Costs	Color (per page)	N/A		N/A	
	Black & White (per page)	\$	0.0099	\$	0.0099
Other Costs (if any)	PaperCut Centralizing Software	SEE ATTACHED			
ADD PROXIMITY CARD READER		\$	8.78	\$	7.85
	Option Pricing				
3 Hole Punch		N/A		N/A	
Easy Translator App	Service Fee Schedule Attached	FREE		FREE	



Xerox® VersaLink B615X Multifunction Printer

- Up to 65 ppm black-and-white
- Copy/print/scan/fax
- Finisher/Collating (BONUS)
- 100 Sheet Single Pass Document Handler
- Scan to Network, Scan to Desktop
- PostScript
- 250 GB HDD, 1200 x 2400 dpi
- NFC "Tap to Print" Mobile Printing
- Automatic two-sided printing/copying
- Industry-leading network security features
- FAX UTILITY PC FAXING AND INBOUND FAX ROUTING Georgia Statewide Contract # SPD0000137-004





Black and	White Multifunction Co	pier P	ricing SI	heets	
Description	Comments		Co	ost	
Multi-Function Copier	Monthly Lease (48-60 months)	48 Months 60 Mon		nths	
Multi-Function Unit	Mfg: XEROX				
PER SPECIFICATIONS	Model: B600DN	\$	19.01	\$	15.95
	Replaces Kyocera FS4200				
Installation Charge	Included				
Training Charge	Included				
Other Charges					
(Describe)	N/A				
Less Discounts	N/A				
Sub-Total		\$	19.01	\$	15.95
MAINTENANCE & SUPPLIES					
Copy Costs	Color (per page)	N/A		N/A	
copy costs	Black & White (per page)	\$	0.0093	\$	0.0093
	Siden & Winte (per page)	7	0.0033	7	0.0055
Other Costs (if any)		SEE ATTACHED			
	PaperCut Centralizing Software				
ADD PROXIMITY CARD	- aparagramana oriental				
READER		\$	8.78	\$	7.85
	Option Pricing				
3 Hole Punch	-	N/A		N/A	
Easy Translator App	Service Fee Schedule Attached	FREE		FREE	



Xerox® VersaLink B400 Single-function Color Printer

- B400 47 ppm black-and-white
- 1 x 550 Sheet Paper Trays, 150 Sheet Multi-Purpose Tray
- Automatic two-sided printing
- Apple AirPrint, Google Cloud Print Ready
- Training for life of Service Contract





Description	Comments		Co	st	
Output Management	Monthly Lease (48-60 months)	48 Mo	onths	60 M	onths
Software					
	ACDI _ PaperCut				
Centralized User Cost Accounting	ng, code entry, proximity card	\$	332.50	\$	292.40
Allow jobs to be printed to que device	ue, held centrally for release at				
PaperCutMF User License (up to 50 users)	Included				
Xerox embedded license(s) 10	Included				
Kit-Install, Card Reader, RFID, Xerox® Model TBD	Included				
Remote PREMIUM Support provided by ACDI via phone, email, and PC Remote term of lease	Included				
Remote Installation fee per embedded license or device	Included				
Card Reader Installation	Included				
Remote Installation fee per server with PaperCut software	Included				
Project management	Included				
Sub-Total		\$	332.50	\$	292.40



Section 7.0 Signatures

Vendor (Name of Firm) - Gdp Technologies. Inc. (A Xerox Company)
Authorized Signature
Date
Title of Person Signing
Address of Firm – 4350 River Green Parkway, Suite 100 Duluth, GA 30096
Email Address tbeal@gdptechnologies.com
Phone Number - 770-248-1020
Firm Website – www.gdptechnologies.com www.xerox.com



References:

- 1. <u>Thomas Eye Group</u>, 5901A Peachtree Dunwoody Rd., Suite 500, Atlanta, GA 30328 Justin Armstrong, 678-892-2020 Ext . 1987, jarmstrong@Thomaseye.com
- 2. McKenney's, 1056 Moreland Industrial Blvd., Atlanta, GA 30316 Gary Cooper, 404-268-6824, gary.cooper@mckenneys.com
- 3. <u>Ritz Carlton, Reynolds Plantation</u>, 1 Lake Oconee Trail, Greensboro, GA, 30642 Stan Whitfield, 706-467-0600, Stanley.d.whitfield@marriott.com
- 4. <u>City of Suwanee</u>, 330 Town Center Ave., Suwanee, GA, 30024 Robyn O'Donnell, 770-904-2790, <u>RoDonnell@suwanee.com</u>